



## GENERAL SERVICES ADMINISTRATION

Federal Supply Service

### Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

### Multiple Award Schedule

Federal Supply Group: Information Technology / SIN 54151S

**Contract number: 47QTCA21D00A4**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contract period: May 26, 2021 through May 25, 2026**



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Small Business, Small Disadvantaged



Price List Current as of PO-0001, dated 5/26/2021

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## Customer Information

1a. Table of awarded special item number(s):

| SIN*   | Description              | Labor Category Descriptions and Awarded Pricing |
|--------|--------------------------|---|
| 54154S | IT Professional Services | See Page 6                                      |
| OLM    | Order Level Materials    |   |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not Applicable**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

***\*See page 6 for pricing and see page 7 for labor category descriptions, functional requirements, and minimum experience and education.***

2. Maximum order: **\$500,000**

3. Minimum order: **\$0**

4. Geographic coverage (delivery area): **48 States and DC**

5. Point(s) of production (city, county, and State or foreign country): **Indianapolis, IN**

6. Discount from list prices or statement of net price: **The prices included herein are net prices**

7. Quantity discounts: **Not Applicable**

8. Prompt payment terms: **1.0% Net 10 days (Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.)**

9. Foreign items (list items by country of origin): **Not Applicable**

10a. Time of delivery: **From date of award to date of completion (services only)**

10b. Expedited Delivery: **Contact Contractor**

10c. Overnight and 2-day delivery: **Contact Contractor**

10d. Urgent Requirements: **Contact Contractor**

11. F.O.B. point(s): **Destination**

12a. Ordering address.

**Stonemill Consulting, LLC  
Attn: GSA Contracts  
9247 N. Meridian Street, Suite 204  
Indianapolis, IN 46260**

12b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

13. Payment address:

**Stonemill Consulting, LLC  
Attn: Accounts Receivable  
9247 N. Meridian Street, Suite 204  
Indianapolis, IN 46260**

14. Warranty provision: **Standard**

15. Export packing charges, if applicable: **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair (if applicable): **Not Applicable**

17. Terms and conditions of installation (if applicable): **Not Applicable**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **Not Applicable**

18a. Terms and conditions for any other services (if applicable): **Not Applicable**

19. List of service and distribution points (if applicable): **Not Applicable**

20. List of participating dealers (if applicable): **Not Applicable**

21. Preventive maintenance (if applicable): **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/): **Not Applicable**

23. Data Universal Number System (DUNS) number: **034582871**

24. Notification regarding registration in System for Award Management (SAM) database: **Stonemill Consulting, LLC is registered in the System for Award Management at [www.sam.gov](http://www.sam.gov).**

*The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 5413.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the Contractor adds labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles, and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.*

### Labor Category Rates

| <b>Labor Category*</b>   | <b>5/26/21<br/>through<br/>5/25/22</b> | <b>5/26/22<br/>through<br/>5/25/23</b> | <b>5/26/23<br/>through<br/>5/25/24</b> | <b>5/26/24<br/>through<br/>5/25/25</b> | <b>5/26/25<br/>through<br/>5/25/26</b> |
|--------------------------|--|--|--|--|--|
| Analyst                  | \$68.41                                | \$70.47                                | \$72.58                                | \$74.76                                | \$77.00                                |
| Sr Analyst               | \$87.96                                | \$90.60                                | \$93.32                                | \$96.12                                | \$99.00                                |
| Consultant               | \$87.96                                | \$90.60                                | \$93.32                                | \$96.12                                | \$99.00                                |
| Sr Consultant            | \$97.73                                | \$100.66                               | \$103.68                               | \$106.80                               | \$110.00                               |
| Subject Matter Expert    | \$87.96                                | \$90.60                                | \$93.32                                | \$96.12                                | \$99.00                                |
| Sr Subject Matter Expert | \$122.17                               | \$125.83                               | \$129.61                               | \$133.49                               | \$137.50                               |
| Project Manager          | \$97.73                                | \$100.66                               | \$103.68                               | \$106.80                               | \$110.00                               |
| Director                 | \$146.60                               | \$151.00                               | \$155.53                               | \$160.19                               | \$165.00                               |

- 1) Labor Category Rates reflect work performed at the customer facility.
- 2) Labor Category Rates include Industrial Funding Fee (IFF).

## Labor Category Descriptions

The following labor category descriptions, functional responsibilities, and minimum education and experience requirements apply to all SINs awarded under this contract. Stonemill practices a standard substitution policy for minimum education and experience requirements to allow us to provide quality resources to our customers in an everchanging technical environment. Education and experience may be substituted for each other. Each year of education may be substituted for 9 months of relevant experience. Similarly, 9 months of experience may be substituted for each year of education. In addition, certifications, professional licenses, vocational technical training, and experience with specialized tools may be substituted for experience or education.

### **Analyst**

**Minimum/General Experience:** 0 years

**Functional responsibility:**

Works under the general direction of team lead or supervisor. Experience in one or more of the following areas.

- Works with customers, users and IT staff to research, collect, identify and report software or systems requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process analysis, and workflow analysis.
- Formulates and designs systems scope and objectives using information technology and industry knowledge/requirements. Identifies business processes, systems, and product requirements. Researches, identifies, and develops solutions to business problems. Analyzes business and user needs to develop customer specifications.
- Works with customers / end users to develop use cases, user stories and business/technical requirements.
- Performs functional, system, regression, and user acceptance testing of software systems by developing and executing manual and/or automated test cases. Reports and tracks system defects until resolved. Has responsibility for portions of the overall system.

**Minimum Education:** Bachelor's Degree

**Sr. Analyst**

**Minimum/General Experience:** 2 years

**Functional responsibility:**

Works under the minimal direction of team lead or supervisor. Experience in one or more of the following areas.

- Works with customers, users and IT staff to research, collect, identify and report software or systems requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process analysis, and workflow analysis.
- Formulates and designs system scope and objectives using information technology and industry knowledge/requirements. Identifies business processes, systems, and product requirements. Researches, identifies and develops solutions to business problems. Analyzes business and user needs to develop customer specifications
- Works with customers / end users to develop use cases, user stories and business/technical requirements.
- Performs functional, system, regression, and user acceptance testing of software systems by developing and executing manual and/or automated test cases. Reports and tracks system defects until resolved. Has responsibility for entire small to medium applications.

**Minimum Education:** Bachelor's Degree



**Consultant**

**Minimum/General Experience:** 5 years

**Functional responsibility:**

Works through self-directed activities to accomplish tasks. Often acts as team lead or technical lead over small team. Experience in one or more of the following areas.

- Works with customers, users and IT staff to research, collect, identify and report software or systems requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process analysis, and workflow analysis.
- Formulates and designs systems scope and objectives using information technology and industry knowledge/requirements. Identifies business processes, systems, and product requirements. Researches, identifies and develops solutions to business problems. Analyzes business and user needs to develop customer specifications
- Works with customers / end users to develop use cases, user stories and business/technical requirements.
- Performs functional, system, regression and user acceptance testing of software systems by developing and executing manual and/or automated test cases. Reports and tracks system defects until resolved. Has responsibility for large systems. Advises clients on SQA methodology best practices.
- Consults with clients on tool selection, systems development methodologies, and development processes.

**Minimum Education:** Bachelor's Degree

**Sr. Consultant****Minimum/General Experience:** 8 years**Functional responsibility:**

Works through self-directed activities to accomplish large and complex tasks. Leads moderate to large teams. Experience in one or more of the following areas.

- Leads customers, users and IT staff in tasks to research, collect, identify and report software or systems requirements using interviews, document analysis, requirements workshops, surveys, site visits, business process analysis, and workflow analysis.
- Formulates and designs systems scope and objectives for large, complex systems using information technology and industry knowledge/requirements. Identifies business processes, systems, and product requirements. Researches, identifies and develops solutions to business problems. Analyzes business and user needs to develop customer specifications
- Works with customers / end users to develop use cases, user stories and business/technical requirements.
- Leads functional, system, regression and user acceptance testing of software systems Reports and tracks system defects until resolved. Collaborates with peers to prioritize and resolve issues. Has responsibility for large systems. Advises clients on SQA methodology best practices and overall system quality.
- Consults with clients on tool selection, systems development methodologies, and development processes.

**Minimum Education:** Bachelor's Degree

**Subject Matter Expert**

**Minimum/General Experience:** 3 years of experience using specialized systems, technology, and/or tools.

**Functional responsibility:**

Works under the minimal direction of team lead. Familiar with a specific system's or tool's concepts, best practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Experience in one or more of the following areas.

- Provides consultative support to clients regarding specialized systems (e.g., ERP, CRM, Financial, etc.) or specialized tools (e.g., Dev Ops, Test Management, Test Automation).
- Consults with clients in selecting business applications systems or systems development tools.
- Develops environments and frameworks for Dev Ops or test automation. Assists in tool selection, implementation, and training. Works with client to identify and implement the best solutions.

**Minimum Education:** Bachelor's Degree

**Sr. Subject Matter Expert**

**Minimum/General Experience:** 5 years of experience using specialized systems, technology, and/or tools.

**Functional responsibility:**

Generally works as team lead. Familiar with multiple specialized systems or tools. Extensive knowledge in best practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Experience in one or more of the following areas.

- Provides expert consultative support to clients regarding specialized systems (e.g., ERP, CRM, Financial, etc.) or specialized tools (e.g., Dev Ops, Test Management, Test Automation).
- Assists clients in selecting business application systems or systems development tools.
- Develops frameworks and environments for Dev Ops or test automation. Assists in tool selection, implementation, and training. Works with client to identify and implement the best solutions.
- Consults with clients to establish new high-performance systems development, Dev Ops or SQA departments or to transform low-performing teams into high performing teams.

**Minimum Education:** Bachelor's Degree

## **Project Manager**

**Minimum/General Experience:** 1 year in project management.

**Functional responsibility:**

Responsible for managing medium to large IT-related projects. Primary responsibilities include the following:

- Develop project work plans based on project goals and objectives.
- Develop project budget and work breakdown structure to manage project budget.
- Monitor project performance against approved baselines.
- Report project status and performance to project sponsors and stakeholders.
- Identify and resolve project-related issues. Escalate issues as necessary to resolve.
- Coordinate activities of multiple project vendors.
- Identify and mitigate risks. Escalate unmitigated or urgent risks. Create risk mitigation plan for all identified risks.
- Monitor and manage scope changes to achieve project cost and schedule objectives.

**Minimum Education:** Bachelor's Degree

**Director**

**Minimum/General Experience:** 10+ years

**Functional responsibility:**

Executive-level management and direction on business transformational projects.

Responsible for providing Independent Validation and Verification services to large government contracts.

- Perform initial assessment of client's project to identify risks and improvement areas.
- Develops IV&V project plan to monitor client's project.
- Develops collaborative relationships with client team, client management and vendors.
- Observes and monitors project performance to identify risks and opportunities.
- Issues critical alerts to urgent problems and makes corrective action recommendations.
- Creates monthly status report to highlight positive actions and project concerns.
- Presents monthly status report and findings to client's executive management team to highlight critical issues.
- Mentors client project manager on performance management, vendor management, and risk mitigation to achieve project's success criteria.
- Meet regularly with project manager and project team members to assess performance and identify risks.

**Minimum Education:** Bachelor's Degree